

## INFORMAZIONI PERSONALI



## Ferdinando Gabriele Pisoni

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**Sesso** Male **Data di nascita** 14/05/1963 **Nazionalità** Italian

OCCUPAZIONE PER LA QUALE  
SI CONCORRE

Telecommunication Network Manager

## POSIZIONE RICOPERTA

Informative Systems – Operation - Infrastructure Management  
Business Continuity Operations

## TITOLO DI STUDIO

Electronics Technician

## DICHIARAZIONI PERSONALI

Good experiences as a executive manager of Telco Companies

ESPERIENZA  
PROFESSIONALE

NOV. 2014 – TODAY

**BCO – Business Continuity Operation**

Poste Italiane S.p.A., P.zza Vesuvio 6, Milan

- Professional Master - Disaster Recovery Responsible

**Attività o settore** Business Continuity Operations

DIC. 2013 – OTT. 2014

**Information Technologies – Demand Manager – Telco Services**

Poste Italiane S.p.A., V.le Europa 175, Rome

I have the following responsibilities:

- Program Manager for complex Telco Services delivery, like SP Insourcing
- Projecting, dispacing and following new Telco necessities coming from Poste Italiane Organization.
- Network upgrading and migration controller.
- Disaster Recovery Assistant group

**Attività o settore** Telco Services – Voice and IP Data Network

FEB. 2005 – NOV. 2013

**Head of Telecommunication Managed Services for Domestic and International NGN Networks in multivendor environment.**

Italtel S.p.A Via Reiss Romoli, Cascina di Castelletto. Settimo Milanese (MI)

With a team of 70 technicians, I managed the following tasks:

- Engineering and Consulting NGN/IMS Networks - For Service Providers, Carriers and Enterprise., Technical project management, network migration, audit and assessment for network optimization, traffic and services evaluation, validation and testing
- Managed Services – NOC for multivendor NGN platforms: network surveillance, performance monitoring, claim management, SPoC service for 3 Parties support, spare parts management, IMAC, network and customer provisioning, software tools customization.
- Operations - On-site support in O&M activities for network startup or for new services implementation.

Multi-Vendor Technical Assistance - More than 30 of the main carriers all over the world are supported by my organization Revenues - In 2012, 28M€. In 2013, 30M€ expected

**Attività o settore** Telco Vendor & Support

GEN. 2002 – GEN. 2005

**Technical Network Director of Voice, IP and Datacenter Networks.**

Elitel S.p.A, Via Mecenate 90, Milan

For Elitel, a new comers on the Telco market, I had the following responsibilities:

- Head of Operations, Engineering and Planning
- Setup of the NOC.
- Migration all the “regional.com” to a single manageable network architecture.

**Attività o settore** Telco Service Provider

SET.1999 – DIC. 2004

**Head of Engineering.**

Lombardiacom S.p.A, Via Mecenate 90, Milan

For Lombardiacom, a new Regional Service Provider, I had the responsibility to build up a new network from scratch. I was responsible for the definition of all technical specifications required to realize the new telecommunication network based on Ericsson technology.

**Attività o settore** Telco Service Provider

GEN.1998 – AGO. 1999

**Validation and Operation responsible.**

9 Telecoms Enterprises, Boulogne Billancourt Paris, France

I went to France to follow 9 Telecoms Enterprises, a Telecom Italia network startup operating as new alternative Wholesale Operator outside Italy.

Network platform was based on Ericsson technology and I spent 9 months in Paris for testing and certifying all the interconnection scenarios to put in service the new network

**Attività o settore** Telecom Italia International Telecommunication Department

**MAG.1981 – DIC. 1997** Validation and Operation activities.

SIP – Telecom Italia S.p.A., Via Pirelli 35, Milan

In my long experience in Telecom Italia, I attended at the following activities/projects:

- Feb 1996 - Jan1998: *Standardization Task Force. Rules for Pops data base creation and evolution*
  - Mar 1995 - Jan1996: *Telco Vendors Interface in Milan area*
  - Jan 1994 - Dec1995 : *Milan Operation Network*
  - Jan 1991 - Jan1994 : *Intelligent Network Project at AT&T Bell Labs in Naperville (Chicago, US).*
  - May 1981- Dec 1990: *Maintenance operator for first digital TDM network*
- More details are available in the annex1 "Professional Experiences".

**Attività o settore** Telecommunication

**ISTRUZIONE E FORMAZIONE**

**1979 - 1983** High Technical school Electrical Engineering & Electronic  
Ercole Marelli Institute, Milan

**1983 - 1985** University of Milano for 2 years (Physical Academy)  
Statale University, Milan

**2007** Ambrosetti management training program for manager  
Ambrosetti Institute, Milan

- Business system elements
- Effectiveness of communication
- Impact of technology on business process
- Tools for organization development and human resource management
- Basic marketing
- Leadership among people
- Effectiveness in Negotiating
- Analysis and understanding of financial basic principles
- Generation and measurement of value

**2018** ITIL 3.0 Foundation - Certified  
People cert Code: 475808-532521  
Service Value

COMPETENZE PERSONALI

Lingua madre Italian

Altre lingue	COMPRESIONE		PARLATO		PRODUZIONE SCRITTA
	Ascolto	Lettura	Interazione	Produzione orale	
English	B2	B2	B2	B2	B2
Frances	B1	B1	B1	B1	B2

**Competenze comunicative** Very good leadership skill, that typically highlights in making decisions independently, fairly and firmly. Very well oriented to problem solving on live networks and on the related services. Always ready in sharing analysis and responsibilities to take the right decision at the right time. Always available to provide a prompt support to other teams if this is required.

**Competenze organizzative e gestionali** Long experience in managing highly skilled operational teams in order to reach the assigned targets in the assigned time frame.

**Competenze professionali** Management of VoIP, IP and Enterprises Networks  
 Network and Services audit  
 Design and implementation of networks and services  
 Network security analyses  
 Legal Interception in European laws on Voice and IP Network  
 ICT and datacentre Manager  
 Telco Technology know how: Italtel, Ericsson, Cisco, 5ESS, HP, Teles, Acme  
 Multi-Media Services  
 Intelligent Network and Services (AT&T, Ericsson, Teles, ALU)  
 Signalling Codes into the Telco world (TDM-H323-SIP-H248-MGCP,V5.2)  
 iMCS Italtel  
 Subscriber Profiles  
 IPPBX Network  
 BGP e MPLS platforms on IP network  
 VPN Networks  
 Please search my personal competences confirmed on [Linkedin.it](https://www.linkedin.com/in/ferdinando-pisoni)

**Competenze informatiche** Windows and Microsoft Office  
 Basic Unix & Linux  
 Network configuration based on NT domains  
 Hardware installation and commissioning  
 Usage of network performance testing instruments and protocol monitors:  
 Abacus, Ameritech, K1297, Virtuoso, IXIA, Inet, Netracker

Patente di guida Licence B

## ULTERIORI INFORMAZIONI

Appartenenza a gruppi /  
associazioni

- I am a Guard Hunting
- I'm inscribed on ANA Civil Protection Service list as Team Responsible with experience of Disaster Manager.

## Dati personali

Autorizzo il trattamento dei miei dati personali ai sensi del Decreto Legislativo 30 giugno 2003, n. 196 "Codice in materia di protezione dei dati personali".

## ALLEGATI

- Annex 1 - "Professional Experiences" for more details about my work experience
- Annex 2 – References



Annex 1 -  
"Professional Experiences"



Annex 2 -  
"References" Ferdina